

MANAGEMENT ACCOUNTS

September 30, 2020



Index to the financial statements For the period ended 30 September, 2020

| Note | Page |
|--------------------------------------|------|
| Statement of comprehensive income | 3 |
| Statement of financial position | 4 |
| Statement of changes in equity | 5 |
| Statement of cash flows | 6 |
| Notes to the accounts | 7-10 |
| SEC Format of unaudited statement of | |
| comprehensive income for the quarter | 11 |
| Certification | 12 |



| STATEMENT OF COMPREHENSIVE INCOM | 1E | | | | |
|--------------------------------------|-------|--------------|---------------------|---------------------|---------------------|
| FOR THE PERIOD ENDED SEPTEMBER 30, | 2020 | 2020 3months | 2020 9months | 2019 3months | 2019 9months |
| | | (Jul-Sept) | (Jan-Sept) | (Jul-Sept) | (Jan-Sept) |
| | Notes | N'000 | N'000 | N'000 | N'000 |
| Interest income | I | 8,365,164 | 27,489,358 | 12,216,680 | 32,369,625 |
| Interest expense | 2 | (2,814,144) | (8,467,622) | (2,337,514) | (5,351,926) |
| Net interest income | | 5,551,020 | 19,021,736 | 9,879,167 | 27,017,699 |
| Impairment (charge)/write-back | 3 | (1,178,687) | (1,242,641) | (40,938) | (369,649) |
| Net Interest income after impairment | | 4,372,333 | 17,779,095 | 9,838,229 | 26,648,050 |
| Other income | 4 | 74,567 | 75,913 | - | - |
| Fee and commission expense | 5 | (20,884) | (94,552) | (34,425) | (94,956) |
| Operating expenses | 6 | (727,793) | (2,325,644) | (1,008,011) | (2,587,202) |
| Profit before tax | | 3,698,223 | 15,434,813 | 8,795,793 | 23,965,892 |



STATEMENT OF FINANCIAL POSITION AS AT SEPTEMBER 30, 2020

| | | | 30-Sep-19 |
|----------------------------------|-------|-------------|-------------|
| | | | |
| Assets | Notes | N'000 | N'000 |
| Cash and bank balances | 7 | 7,107,188 | 720,891 |
| Due from financial institutions | 8 | 218,972,878 | 78,775,63 I |
| Loans and advances | 9 | 153,044,693 | 84,852,455 |
| Investment securities | 10 | 89,070,469 | 238,370,280 |
| Investment in subsidiary | 1.1 | 11,375,000 | 11,375,000 |
| Other assets | 12 | 585,089 | 639,897 |
| Intangible assets | 13 | 95,803 | 43,414 |
| Property, plant and equipment | 14 | 1,527,534 | 596,004 |
| Deferred tax | 15 | 1,546,819 | _ |
| Total assets | | 483,325,472 | 415,373,573 |
| | | | |
| Liabilities | | | |
| PFI Deposits for loan repayments | 16 | 203,264 | _ |
| Long term debt | 17 | 306,984,523 | 261,608,641 |
| Income tax payable | 18 | 1,631 | 76,370 |
| Other liabilities | 19 | 1,060,304 | 3,678,603 |
| Total liabilities | | 308,249,721 | 265,363,614 |
| Equity | | | |
| Share Capital | | 100,000 | 100,000 |
| Share premium | | 99,762,570 | 99,762,570 |
| Statutory reserve | | 18,102,257 | 8,023,196 |
| Credit risk reserve | | 1,315,400 | 467,915 |
| Retained earnings | | 55,795,523 | 41,656,277 |
| Shareholders' Fund | | 175,075,751 | 150,009,959 |
| Total liabilities and Equity | | 483,325,472 | 415,373,573 |



| STATEMENT OF CHANGES IN EQUITY AS AT SEPTEMBER 30, 2020 | | | | | | |
|---|---------------------------|---------------------------|-------------------------------|--------------------------------|-----------|------------------|
| BANK | Share Capital N'000 | Share Premium N'000 | Retained Earnings N'000 | Statutory Reserves N'000 | | Total N'000 |
| Balance at I January 2020 | 100,000 | 99,762,570 | 40,360,711 | 18,102,257 | 1,315,400 | 159,640,938 |
| Profit before tax for the year | | | 15,434,813 | | | 15,434,813 |
| Transfer between reserves: Transfer to regulatory risk reserve | | | | | - | - |
| Transfer to statutory reserve Total comprehensive income | | - | 15,434,813 | <u>-</u> | - | - 15,434,813 |
| Transactions with equity holders, recorded directly in equity: Issued shares paid up during the year Share issue cost | - | - - | | | | - - |
| Balance as at 30 September, 2020 | 100,000 | 99,762,570 | 55,795,523 | 18,102,257 | 1,315,400 | - 175,075,751 |
| | Share Capital N'000 | Share Premium N'000 | Retained Earnings N'000 | Statutory Reserves N'000 | | Total N'000 |
| Balance at January 2019 | 100,000 | 99,762,570 | 17,690,385 | 8,023,196 | 467,915 | 126,044,067 |
| Profit after tax for the year Re-measurement of prior year loan loss provision | | | 23,965,892 | | | 23,965,892 - |
| Transfer between reserves: Transfer to regulatory risk reserve | | | | | | - |
| Transfer to statutory reserve | | | | | | - |
| Total comprehensive income | | - | 23,965,892 | = | - | 23,965,892 |
| Transactions with equity holders, recorded directly in equity: Issued shares paid up during the year Share issue cost | | | | | | - - |
| At 30 September 2019 | 100,000 | 99,762,570 | 41,656,277 | 8,023,196 | 467,915 | 150,009,959 |



| 30-Sep-20 | 30-Sep-19 |
|--------------|---|
| M'000 | M.000 |
| | |
| 15,434,813 | 23,965,892 |
| (369,636) | (152,740) |
| | |
| 234,528 | 176,700 |
| 29,801 | 21,038 |
| (372) | _ |
| (14,900,070) | (23,500,561) |
| 1,242,641 | 369,649 |
| 8,467,622 | 5,351,926 |
| | |
| (442,663) | 2,847,077 |
| (228,776) | _ |
| (57,207) | (241,795) |
| (55,744,956) | (56,867,355) |
| (373,046) | (315,393) |
| (46,707,320) | (48,345,563) |
| 18,588,233 | 10,835,607 |
| | |
| (31,033,707) | (156,888,765) |
| 166,296,316 | 117,351,070 |
| (1,077,319) | (198,122) |
| - | (11,375,000) |
| (19,132) | _ |
| 152,754,391 | (40,275,210) |
| | |
| (5,519,219) | 106,538,900 |
| (4,448,574) | (1,986,248) |
| (9,967,793) | 104,552,653 |
| 96.079.278 | 15,931,880 |
| | 63,564,642 |
| 130,000,788 | 63.564.642 |
| | 15,434,813 (369,636) 234,528 29,801 (372) (14,900,070) 1,242,641 8,467,622 (442,663) (228,776) (57,207) (55,744,956) (373,046) (46,707,320) 18,588,233 (31,033,707) 166,296,316 (1,077,319) (19,132) 152,754,391 |



| | | 2020 3months (Jul-Sept) | 2020 9months (Jan-Sept) | 2019 3months (Jul-Sept) | 2019 9months (Jan-Sept) |
|---|--|----------------------------|----------------------------|----------------------------|----------------------------|
| | NOTES TO THE MANAGEMENT ACCOUNTS | | | | |
| | FOR THE PERIOD ENDED SEPTEMBER 30, 2020 | N'000 | N.000 | N'000 | M.000 |
| ı | Interest and discount income | | | | |
| | Placements | 2,105,573 | 5,835,628 | 1,814,203 | 4,795,287 |
| | Treasury bills | 3,589,666 | 14,900,070 | 8,651,685 | 23,500,561 |
| | Loans and advances | 2,669,926 | 6,753,659 | 1,750,792 | 4,073,778 |
| | Total interest income | 8,365,164 | 27,489,358 | 12,216,680 | 32,369,625 |
| 2 | Interest and similar expense | | | | |
| | Borrowed funds | 2,814,144 | 8,467,622 | 2,337,514 | 5,351,926 |
| | Interest expense | 2,814,144 | 8,467,622 | 2,337,514 | 5,351,926 |
| 3 | Net Impairment charge | | | | |
| _ | ECL - Financial assets | (1,178,687) | (1,242,641) | (40,938) | (369,649) |
| | | (1,178,687) | (1,242,641) | (40,938) | (369,649) |
| 4 | Other incomes | | | | |
| - | Profit/(loss) on disposal of fixed assets | 98 | 372 | _ | _ |
| | Other income | 1 | 1,072 | _ | _ |
| | PIU Income | 55,047 | 55,047 | _ | _ |
| | Recovered Shared Service Cost | 19,421 | 19,421 | _ | _ |
| | | 74,567 | 75,913 | - | - |
| | | | | | |
| 5 | Fee and commission income/Expense | | | | |
| | Fees | (20,884) | (94,552) | (' / | (94,956) |
| | | (20,884) | (94,552) | (34,425) | (94,956) |
| 6 | Operating expenses | | | | |
| | Staff cost (6a) | 331,405 | 1,016,046 | 489,816 | 1,464,299 |
| | Administration and general expenses (6b) | 198,963 | 706,058 | 329,112 | 630,447 |
| | Depreciation of property plant and equipment | 70,100 | 234,528 | 73,172 | 176,700 |
| | Amortization of intangible assets | 9,834 | 29,801 | 7,013 | 21,038 |
| | Auditor's remuneration | 3,938 | 11,813 | 2,625 | 7,875 |
| | Directors emolument | 58,175 | 174,525 | 18,850 | 56,550 |
| | Legal, consultancy and other professional fees | 55,378 | 152,873 | 87,424 | 230,292 |
| | Operating expenses | 727,793 | 2,325,644 | 1,008,011 | 2,587,202 |



| | | 2020 3months | 2020 9months 2019 3months | | 2019 9months |
|----|---|--------------|---------------------------|------------|--------------|
| | | (Jul-Sept) | (Jan-Sept) | (Jul-Sept) | (Jan-Sept) |
| | | | | | |
| | | N'000 | N'000 | N'000 | N'000 |
| 6a | Staff Cost | | | | |
| | Salaries | 289,883 | 860,082 | 250,310 | 710,376 |
| | ITF Level & NSITF | 4,545 | 13,489 | 3,877 | 13,471 |
| | Staff training | 16,607 | 38,364 | 72,884 | 102,352 |
| | Recruitment expenses | 1,030 | 1,905 | 3,258 | 4,531 |
| | Other staff expense | 19,339 | 102,205 | 159,487 | 633,569 |
| | Staff cost | 331,405 | 1,016,046 | 489,816 | 1,464,299 |
| 6b | Administrative and General expenses | | | | |
| | Stationery | 2,016 | 5,089 | 5,278 | 5,278 |
| | Outsourcing | 4,939 | 16,280 | 16,205 | 24,701 |
| | Office rent and rates | 24,421 | 70,514 | 32,477 | 52,816 |
| | Marketing, advertising and Sponsorship | 46,963 | 290,063 | 152,510 | 230,251 |
| | Subscriptions, publications, and communications | 3,941 | 22,449 | 4,440 | 18,028 |
| | Insurance and licences | 3,977 | 13,499 | 7,486 | 22,183 |
| | Repairs and maintenance | 3,959 | 13,269 | 9,118 | 17,709 |
| | Other administration and general expenses | 17,897 | 50,425 | 15,992 | 34,170 |
| | Bank charges | 1,013 | 2,203 | 4,187 | 5,041 |
| | Travels and accommodation | 4,679 | 37,302 | 23,545 | 73,177 |
| | IT and Communications expenses | 44,177 | 109,456 | 36,962 | 82,854 |
| | Board expenses | 4,193 | 27,279 | 20,912 | 64,239 |
| | PIU Expense | 36,788 | 48,228 | _ | - |
| | Administration and General Expenses | 198,963 | 706,058 | 329,112 | 630,447 |
| 7 | Cash and bank balances | | | | |
| • | With Local Banks: | | | | |
| | - Guaranty Trust Bank | 32,302 | 32,302 | 31,176 | 31,176 |
| | - United Bank for Africa | 44,315 | 44,315 | 84,800 | 84,800 |
| | - First Bank of Nigeria | 64 | 64 | 2,834 | 2,834 |
| | - Eco Bank | 3,930,758 | 3,930,758 | 73,785 | 73,785 |
| | - Stanbic IBTC | 1,364 | 1,364 | 1,445 | 1,445 |
| | - Access Bank | 3,692 | 3,692 | 4,271 | 4,271 |
| | - Zenith bank | 4,580 | 4,580 | 4,406 | 4,406 |
| | - Fidelity bank | 348 | 348 | | -, |
| | - FCMB | 2,740,174 | 2,740,174 | _ | _ |
| | - Union bank | 18,804 | 18,804 | _ | - |
| | | 6 776 401 | 6,776,401 | 202 717 | 202 717 |
| | | 6,776,401 | 0,770,401 | 202,717 | 202,717 |



| | | 2020 3months | 2020 9months | 2019 3months | 2019 9months |
|----|--|--------------------------|--------------------------|-------------------------|-------------------------|
| | | (Jul-Sept) | (Jan-Sept) | (Jul-Sept) | (Jan-Sept) |
| | | | | | |
| | | N'000 | N,000 | N'000 | N'000 |
| | Current account with CBN: | | | | |
| | - DBN-CBN Operations account | 192,713 | 192,713 | 515,656 | 515,656 |
| | - DBN-PIU CBN Operations account - NGN | 82,312 | 82,312 | _ | - |
| | - DBN-PIU CBN Operations account - USD | 51,386 | 51,386 | _ | - |
| | - DBN-IBRD account with CBN | 953 | 953 | 958 | 958 |
| | - DBN-AFD account with CBN | 484 | 484 | 484 | 484 |
| | - DBN-KfW account with CBN | 981 | 981 | 981 | 981 |
| | - DBN-AfDB account with CBN | 1,423 | 1,423 | 91 | 91 |
| | - DBN-ADF account with CBN | 535 | 535 | 4 | 4 |
| | | 330,787 | 330,787 | 518,174 | 518,174 |
| | | | | | |
| | Total Cash and Bank balances | 7,107,188 | 7,107,188 | 720,891 | 720,891 |
| 8 | Due from financial institutions | | | | |
| 8 | | 217 507 000 | 217 507 000 | 73 749 000 | 73 749 000 |
| | Fixed placements Call placements | 217,507,000 2,238,000 | 217,507,000 2,238,000 | 73,748,000 5,113,172 | 73,748,000 5,113,172 |
| | Can placements | 219,745,000 | 219,745,000 | 78,861,172 | 78,861,172 |
| | | - | | | |
| | Interest receivable - Bank placements | 281,830 | 281,830 | 227,696 | 227,696 |
| | Interest receivable - Call placements | 58 | 58 | 2,157 | 2,157 |
| | 0.1 | 281,888 | 281,888 | 229,853 | 229,853 |
| | Other asset ECL | (1,054,010) | (1,054,010) | (315,393) | (315,393) |
| | | 218,972,878 | 218,972,878 | 78,775,63 I | 78,775,63 I |
| 9 | Loans and advances to customers | | | | 10,110,001 |
| _ | PFI Loans | 154,651,627 | 154,651,627 | 85,257,103 | 85,257,103 |
| | | , , | ,, | ,, | ,, |
| | | 154,651,627 | 154,651,627 | 85,257,103 | 85,257,103 |
| | Term Ioan ECL | (1,606,934) | (1,606,934) | (404,648) | (404,648) |
| | Term loan ECE | 153,044,693 | 153,044,693 | 84,852,455 | 84,852,455 |
| 10 | Investment securities | | 100,011,070 | 0 1,002, 100 | 0 1,002,100 |
| | Investment securities at amortized cost | | | | |
| | FGN Treasury securities | | | | |
| | Treasury bills at amortized cost | 90,075,807 | 90,075,807 | 251,606,915 | 251,606,915 |
| | , | 90,075,807 | 90,075,807 | 251,606,915 | 251,606,915 |
| | | | | | , , , , , , , , , |
| | Unearned discount income - Treasury bills | (1,005,338) | (1,005,338) | (13,236,635) | (13,236,635) |
| | - | (1,005,338) | (1,005,338) | (13,236,635) | (13,236,635) |
| | | | | | |
| | Total investment securities @ amortized cost | 89,070,469 | 89,070,469 | 238,370,280 | 238,370,280 |
| | | | | | |



| | | 2020 3months | 2020 9months | 2019 3months | 2019 9months |
|-----|----------------------------------|--------------|--------------|--------------|--------------|
| | | (Jul-Sept) | (Jan-Sept) | (Jul-Sept) | (Jan-Sept) |
| | | | | | |
| | | N'000 | N'000 | N,000 | N'000 |
| 1.1 | Investment in subsidiaries | | | | |
| | Investment in subsidiary | 11,375,000 | 11,375,000 | 11,375,000 | 11,375,000 |
| | | 11,375,000 | 11,375,000 | 11,375,000 | 11,375,000 |
| 12 | Other assets | | | | |
| | Other receivables | 33,890 | 33,890 | 52,446 | 52,446 |
| | WHT Receivable | 338,541 | 338,541 | 290,317 | 290,317 |
| | | 372,43 I | 372,431 | 342,763 | 342,763 |
| | Allowance for receivables (b) | - | - | - | - |
| | Net Financial Asset | 372,431 | 372,431 | 342,763 | 342,763 |
| | | | | | |
| | Prepayments | 212,658 | 212,658 | 297,134 | 297,134 |
| | Non Financial Asset | 212,658 | 212,658 | 297,134 | 297,134 |
| | Tatal athan assets | | F0F 000 | /20.007 | (20.007 |
| | Total other assets | 585,089 | 585,089 | 639,897 | 639,897 |
| 13 | Intangible assets | | | | |
| | Computer software | 172,531 | 172,531 | 79,832 | 79,832 |
| | Amortisation-computer software | (76,728) | (76,728) | · · · / | (36,418) |
| | | 95,803 | 95,803 | 43,414 | 43,414 |
| 14 | Property Plant and equipment | 2,215,496 | 2,215,496 | 964,666.15 | 964,666.15 |
| | Accumulated Depreciation on PPE | (687,962) | (687,962) | ` ' / | (368,662) |
| | Net Book Value of PPE | 1,527,534 | 1,527,534 | 596,004 | 596,004 |
| 15 | Deferred Tax | | | | |
| | Deferred Tax Asset | 1,546,819 | 1,546,819 | _ | _ |
| | | 1,546,819 | 1,546,819 | - | - |
| | | | | | |
| 16 | PFI Deposits for loan repayments | 202.24 | 202.511 | | |
| | Deposit for loan repayments | 203,264 | 203,264 | - | - |
| | | 203,264 | 203,264 | - | - |
| | | | | | |



| | | 2020 3months | 2020 9months | 2019 3months | 2019 9months |
|----|--------------------------------|--------------|---------------------|--------------|--------------|
| | | (Jul-Sept) | (Jan-Sept) | (Jul-Sept) | (Jan-Sept) |
| | | | N.11000 | | |
| | | N'000 | N'000 | N'000 | N'000 |
| 17 | Long term debt | | | | |
| | Long term debt - IBRD | 138,265,951 | 138,265,951 | 133,109,231 | 133,109,231 |
| | Long term debt - AFD | 30,124,383 | 30,124,383 | 29,138,702 | 29,138,702 |
| | Long term debt - KfW | 55,776,894 | 55,776,894 | 61,649,823 | 61,649,823 |
| | Long term debt - ADF | 14,139,595 | 14,139,595 | 9,677,425 | 9,677,425 |
| | Long term debt - AfDB | 68,677,699 | 68,677,699 | 28,033,461 | 28,033,461 |
| | | 306,984,523 | 306,984,523 | 261,608,641 | 261,608,641 |
| | | | | | |
| 18 | Current income tax liabilities | | | | |
| | Income tax payable | - | - | 76,370 | 76,370 |
| | Police Trust Fund Levy | 1,631 | 1,631 | - | - |
| | | 1,631 | 1,631 | 76,370 | 76,370 |
| 19 | Other liabilities | | | | |
| | Accrued expenses | 858,017 | 858,017 | 1,119,806 | 1,119,806 |
| | Other liabilities | 202,287 | 202,287 | 2,558,797 | 2,558,797 |
| | | 1,060,304 | 1,060,304 | 3,678,603 | 3,678,603 |
| | | | | | |



| UNCONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME | | | | |
|--|--------------|---------------------|--------------|--------------|
| FOR THE 3RD QUARTER ENDED 30 SEPTEMBER 2020 | 2020 3months | 2020 9months | 2019 3months | 2019 9months |
| | (Jul-Sept) | (Jan-Sept) | (Jul-Sept) | (Jan-Sept) |
| | | | | |
| | N'000 | N'000 | N'000 | N'000 |
| Revenue | 8,365,164 | 27,489,358 | 12,216,680 | 32,369,625 |
| Gross Profit | 5,551,020 | 19,021,736 | 9,879,167 | 27,017,699 |
| Profit before tax | 3,698,223 | 15,434,813 | 8,795,793 | 23,965,892 |
| | | | | |